

NCCL TOTAL INCOME / EXPENSES by CATEGORY – End of Year, 2012	2012	2011
4300 - 6200 PROFIT FOR CONFERENCE & EVENTS	75,852	62,814
4500 - 5000 PROFIT FOR PUBLICATIONS & PRODUCTS	7,669	15,376
4200 - 6100 LOSS ON MEMBER SERVICES	-21,389	-27,074
4100 · MEMBER DUES INCOME	142,820	133,134
4600 · DONATION, GRANT & OTHER INCOME	91,242	86,176
8100 · GOVERNANCE EXPENSE	-28,027	-23,261
9100, 9200 · MANAGEMENT , PERSONNEL & GENERAL EXPENSE	-245,000	-225,416
TOTAL PROFIT	23,167	21,749
7130 · Adjustments to Inventory	18,354	35,063
Profit minus inventory adjustments	4,813	-13,314

		2012	2011
4300 - CONFERENCE/ EVENTS INCOME			
	4320 - Exhibit Income	43,175	40,837
	4330 - Registration	117,516	129,414
	4340,50,60 - Other: commissions, etc.	18,926	3,985
TOTAL CONFERENCE & EVENTS INCOME		179,617	174,236
6200 - CONFERENCE & EVENTS EXPENSE			
	6220, 30, 40, 50, 70, 75 - Hotel, Food, Speakers, A/V, etc	96,103	85,584
	6245, 65 Liturgy, Environ., Supplies, etc	1,968	6,960
	6255 - Exhibit Expense	1,838	6,201
	6260 - Promotion, Program Materials	3,856	12,677
Total CONFERENCE & EVENTS EXPENSE		103,765	111,422
PROFIT FOR CONFERENCE & EVENTS		75,852	62,814

		2012	2011
4500	· INCOME PUBLICATIONS & PRODUCTS		
	4520 · Catechetical Sunday Materials	26,030	30,516
	4530 · Other Catechetical Resources	2,463	1,663
	4540 · NCCL Bookshop	2,923	9,121
	4550 · Shipping and Handling Income	6,860	4,553
	Total 4500 · PUBLICATIONS & PRODUCTS	38,276	45,853
5000	· EXPENSES COST OF GOODS SOLD		
	5020 · Catechetical Sunday Materials	8,938	16,668
	5030 · Other Catechetical Resources	241	261
	5040 · NCCL Bookshop	14,518	5,728
	5090, 7120 · Shipping, etc. Expense	6,910	5,558
	7150 · Fulfillment Outsourcing	0	2,262
	Total 5000 COSTS	30,607	30,477
	PROFIT FOR PUBLICATIONS & PRODUCTS	7,669	15,376

		2012	2011
4200 · MEMBER SERVICES INCOME			
4220 · Catechetical Leader		25,798	33,331
4222 · Networking Income/Stipends		13,219	10,382
4235 · List Sales/Job Target		180	365
4245 – Certification Fees		2,130	
Total 4200 · MEMBER SERVICES INCOME		41,327	44,078
6100 · MEMBER SERVICES EXPENSE			
6140 · Catechetical Leader Expense		58,497	58,477
6126, 24, 23 · Networking, Meetings Expense		-801	4,483
6122 · Web Page, IT		5,020	8,192
Total 4600 · MEMBER SERVICES EXPENSE		62,716	71,152
LOSS ON MEMBER SERVICES		-21,389	-27,074

		2012	2011
4100 - MEMBER DUES INCOME			
	4120 - Diocesan Fees	85,325	75,469
	4140 - Corporate Fees	13,240	11,520
	4150 - Individual and Academic Fees	36,075	44,260
	4170 - New Member Fees	8,180	1,885
Total 4100 - MEMBER DUES		142,820	133,134
4600 - DONATION, GRANT & OTHER INCOME			
	4620 - CFC & United Way	29,812	22,879
	4640 - Echo the Promise	5,625	0
	4650 - Annual Appeal (2011 - 75th)	2,430	9,497
	4660, 30, 75, 93, 9410 - Scholarship, etc	1,358	57
	4670 - Royalty Income	45,364	48,925
	4680 - Interest Income	6,653	4,818
Total 3300 - DONATION, GRANT & OTHER INCOME		91,242	86,176